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Inszone Insurance Services Expands in Texas with Acquisition of Scarbrough, Medlin & Associates, Inc.

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance solutions, is pleased to announce its expansion in Texas through the acquisition of Scarbrough, Medlin & Associates, Inc., a Dallas-based agency with more than four decades of experience serving commercial property clients. Scarbrough, Medlin & Associates was founded in 1981 by Don Medlin and Paul Scarbrough. Rod Medlin later joined the firm, helping guide its growth and evolution.

“We weren’t interested in being acquired just for scale,” said Alex Medlin, Scarbrough, Medlin & Associates Chief Operating Officer and son of Rod Medlin. “We wanted a partner who valued people, trusted our expertise, and saw this as a collaboration. Inszone wanted to learn from us just as much as we wanted to learn from them, and that mutual respect made all the difference.”

Rod Medlin added, “From the beginning, Inszone demonstrated a level of trust and transparency that stood out. They invested in the team that built this agency, not just the numbers. That approach mattered to us.”

Scarbrough, Medlin & Associates specializes in commercial property insurance, with deep experience supporting property management firms, association management companies, and multifamily and mixed-use developments. The firm also brings a long history of servicing other complex commercial classes, including large school districts, electric cooperatives, oil and gas operations, contractors, and restaurants and bars.

“Scarbrough, Medlin & Associates has spent decades building trust through service, advocacy, and accountability,” said Chris Walters, CEO of Inszone Insurance Services. “Their focus on people and relationships mirrors our own philosophy. We’re excited to welcome their team and support the next chapter of growth with expanded resources, technology, and market access.”

The Scarbrough, Medlin & Associates team will remain in place, continuing to serve clients with the same people, relationships, and commitment they’ve always known. The partnership represents a re-energized chapter for the agency, bringing enhanced tools and support while preserving its identity, culture, and client-first approach.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm offering a wide range of property & casualty and employee benefits solutions. Inszone continues to expand organically and through strategic acquisitions, now serving clients through offices in California, Arizona, Arkansas, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Missouri, Montana, Nebraska, Nevada, New Mexico, Oklahoma, Oregon, South Dakota, Texas, Utah, and Washington, with additional expansion planned nationwide.

For more information about Inszone Insurance Services, visit www.inszoneinsurance.com.

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce the acquisition of A.D. Dern Insurance Agency, Inc. Located in Pinole, California, this acquisition...

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